

Contractor Information Workshop

October 12, 2015



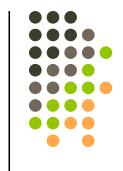




Helping People. Changing Lives.

What is KEEM?





KEEM = Knoxville Extreme Energy Makeover program

KEEM is:

- A program providing weatherization & energy upgrades to low/moderate income homes
- Funded by \$15M from TVA
- Managed by Knoxville-Knox County CAC
 - Partners are City of Knoxville, KUB, and Alliance to Save Energy
- A 2-year program ending in September 2017

What will KEEM do?





Over the next two years, KEEM will:

- Provide energy upgrades to nearly 1,300 homes in the City of Knoxville
- Achieve 25% energy savings in each home
- Educate residents about good energy habits
- Create jobs for contractors in our community!



To Join the KEEM Team!





Pre-Installation

- CAC reviews client application to confirm eligibility
- KEEM auditor performs comprehensive inhome audit
- 3. CAC determines appropriate Scope of Work for each home
- 4. CAC bids out each home's contract to qualified contractors





Installation

- Winning contractor schedules & completes
 Scope of Work
- Contractor invoices CAC

Contractors are allowed up to 10 "open jobs" at any one time





Quality Control

- KEEM auditor performs post-audit to ensure quality installation of all measures
 - Immediate fixes allowed during audit
 - Each failed inspection triggers \$100 fine
- City code inspection (as necessary)
- Once inspected and approved, CAC issues payment to contractor
 - Next business day payment time if using credit



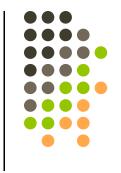


Maintenance

- \$500/home held in escrow to cover two years annual maintenance
- Contractors re-visit each home annually to perform routine maintenance
- Once maintenance is complete and invoiced, CAC pays \$250 each year

Term Bid Selection





- CAC contracts through Knox County Purchasing
- Knox County will qualify KEEM contractors using term bid process
- Only contractors selected through term bids will be eligible to bid on KEEM contracts
- Term Bids will be issued in:

- November, 2015

- May, 2016

- November, 2016

- May, 2017

Once accepted, you DO NOT have to re-bid





Contractor Requirements

- Registered CAC contractor
 - Complete and submit Contractor Form
- Registered Knox County Purchasing Vendor
 - www.knoxcounty.org/purchasing
- Member of TVA's Qualified Contractor Network (QCN)
- 4. Meet minimum business & insurance requirements
 - See handout





Step 1: Complete Minimum Requirements

Step 2: Enroll if TVA QCN if not a member

- www.2escore.com
- Attend QCN training: Upcoming Oct. 15 at KUB
 - Free, but register TODAY:
 RSVP to Wes.Soward@CLEAResult.com

Step 3: Submit for Term Bid in November

Thank You!



Questions?

Learn more at:

www.KEEMTeam.com

Or contact the CAC (Christina Moore)

244-3080

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